

# SOAK + SHINE

SHINE

JOAK+SHINE

15625 SOUTH 32<sup>ND</sup> STREET | PHOENIX, ARIZONA 85048

## PHOENIX, AZ SOAK + SHINE

the station

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01. INVESTMENT02. TENANT03. LOCATION04. MARKET

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All properties visits are by appointment only.





## INVESTMENT HIGHLIGHTS

#### 20-YEAR ABSOLUTE NNN LEASE | SALE-LEASEBACK

- New 20-year lease with 2% annual rent increases throughout the initial term and options. Rent to commence at close of escrow.
- Over \$5,527,000 in guaranteed income over the base term of the lease yielding an 8.50% average CAP.
- Qualifies for Bonus Depreciation (consult your accountant for more details).

#### HYBRID CAR WASH MODEL

- 5-bay self-serve car wash | Full -service conveyor style car wash | Full Detailing Service | self-serve Pet Wash | 8 vacuum stations.
- E-commerce and recession resistant concept.

#### **2022 RENOVATION**

- Fully renovated with new ownership in 2022. All self-serve and full-serve equipment replaced in 2022.

#### PHOENIX MSA | DENSE & AFFLUENT DEMOGRAPHICS

- The Phoenix metropolitan area has a population of 4.8 million residents and is one of the fastest growing super-regional cities in the United States.
- One of the most sought after neighborhoods in Phoenix, Ahwatukee ranks #1 as "the best neighborhood to live in Phoenix".
- The property services the affluent Ahwatukee Phoenix suburb consisting of over 82,000 residents with an average Household Income of \$165,386 within a 1-mile radius.
- Positioned along Chandler Boulevard; Ahwatukee's major retail thoroughfare with over 52,000 vehicles per day.

### INVESTMENT SUMMARY

PROPERTY:	Soak + Shine Auto & Pet Wash		
LOCATION:	15625 S. 32 <sup>nd</sup> Street Phoenix, AZ 85048		
TYPE OF OWNERSHIP:	Fee Simple		
SALE TYPE:	Sale-Leaseback		
LEASE TYPE:	Absolute NNN		
LIST PRICE:	\$3,250,000		
CAP RATE:	7.0%		
LEASE TERM:	20 Years		
BASE RENT:	\$227,500 (Year 1)		
RENT ESCALATIONS:	2% annual increases		
OPTIONS:	Two, 5-Year Options		
SQUARE FOOTAGE:	2,002 SF		
LAND AREA:	0.88 +/- Acres		
RENT COMMENCEMENT:	Close of Escrow		
LEASE EXPIRATION:	20 years from Close of Escrow		
PARCEL NUMBER:	306-02-848		
RIGHT OF FIRST REFUSAL:	Yes		
FINANCING:	Delivered Free and Clear		



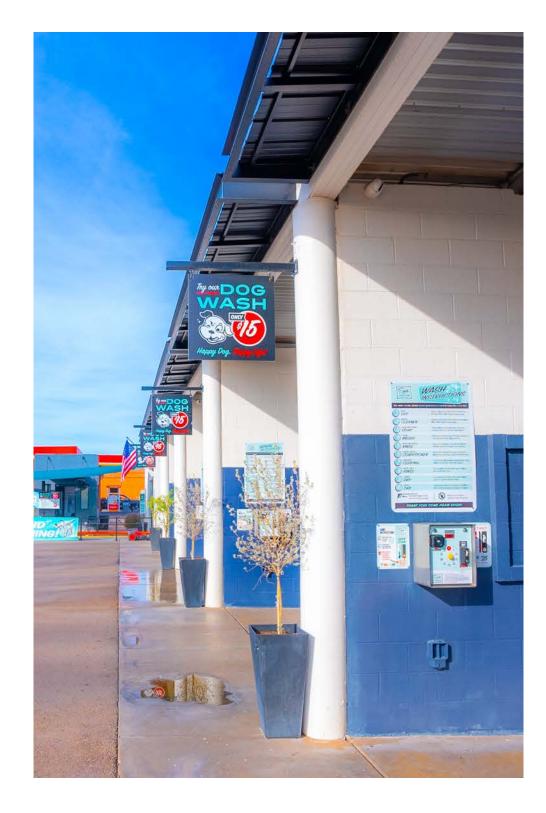
## INVESTMENT OFFERING

RDO Investments is excited to present a premier opportunity to acquire a Soak+Shine Auto Wash, strategically positioned along the primary retail corridor of Chandler Boulevard in the highly desirable Phoenix suburb of Ahwatukee. This 20-year Sale-Leaseback investment offers significant benefits, including eligibility for bonus depreciation, allowing investors to maximize tax savings in the first year of ownership.

The offering provides the rare opportunity to acquire an absolute NNN fee simple interest in a recently renovated full and self-service car wash along the highly trafficked Chandler Boulevard retail thoroughfare. The facility is outfitted with five self-serve bays, one full-service conveyor style full wash and 8 Mega Vac Industrial Vacuums. The property was originally constructed in 1996, fully remodeled, and under new ownership in 2022.

Soak + Shine offers a hybrid approach to the fast-growing car wash industry with a full-service conveyor-style car wash or the option for self-service in one of their five bays. In addition, the property has an onsite Detailing service and a Dog Washing Station.

The property is located on an outparcel to Foothills Village Center which is anchored by Goodwill, Ahwatukee Foothills Montessori School and 24,000 SF of Regional and Local businesses. Other outparcels include Circle K and Dutch Brothers. The site is located minutes from Interstate 10 and the Loop 202 which have daily traffic counts over 222,555 combined. Both Chandler Boulevard and 32<sup>nd</sup> Street have combined traffic counts over 61,000 daily.



## **02. TENANT**

Soak + Shine Auto and Pet Wash represents a paradigm shift in the car wash industry by leveraging state of the art equipment in our conveyorized automatic tunnel, self serve bays and dog wash systems. Whether you are personally pampering your own car, your prized pet or relying on us to do the pampering, Soak + Shine delivers superior experiences like no other. Their 2 minute automatic tunnel wash, spacious self-serve bays and aircraft quality stainless steel pet washes proudly offer the guest best-in-class equipment while showcasing every available option in the industry. Powered by cutting-edge technology, Soak + Shine is revolutionizing the car wash experience and fostering the most loyal customer base in Arizona.

> **OWNERSHIP** Private

**FOUNDED** 2021

LOCATIONS

**HEADQUARTERS** Phoenix, AZ

WEBSITE www.soaknshine.com







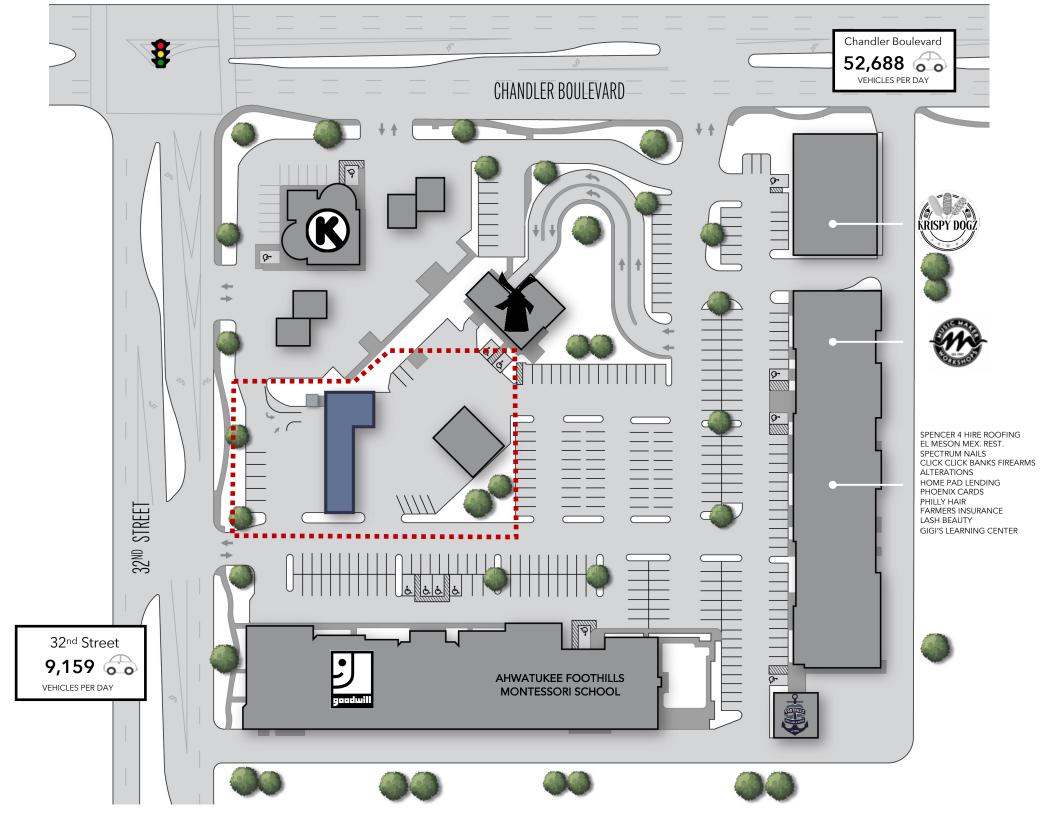














The Phoenix metropolitan area ("Phoenix Metro"), often referred to as the "Valley of the Sun", has a population of 4,845,832 and is one of the fastest growing super-regional city areas in the United States. Phoenix Metro is the tenth largest metropolitan area in the United States and has an expanding diverse economy generating a \$281 Billion GDP (2020). Freeport McMoRan, Avnet, Republic Services, Magellan Health, Go Daddy, and Sprouts Famers Markets are Fortune 500 companies located in the Phoenix Metro. Honeywell, Intel, Wells Fargo, U-Haul, and PetSmart are large employers also in the area. The Valley boasts a robust Healthcare industry lead by Banner Health and HonorHealth employing over 50,000 healthcare workers in the medical field.

The Valley is a dynamic cultural center with a vibrant sports and entertainment scene. State Farm Stadium's 63,400 seat arena hosts Arizona Cardinals NFL home games, other marquee sporting events and an array of concerts. BCS college and NFL Super Bowl games have been hosted at State Farm Arena. Phoenix Suns basketball team's home games and other events at Footprint Center attract an enthusiastic fan base as well. Arizona State University, with its main campus located across the Phoenix Metro, offers high quality college education to over 100,000 student enrollees. With its abundant golf courses, resort hotels and sunshine days, Phoenix Metro is very attractive to visitors from across the U.S. and beyond.

Ahwatukee is a highly regarded neighborhood in Phoenix and is known for its master-planned residential communities, beautiful golf courses, quality schools, range of shopping and food retail establishments, and ready access to major transportation corridors that allow its residents a fast commute to nearby employment centers. Ahwatukee ranks #1 as the best neighborhood to live in Phoenix. The average household income within Ahwatukee is a staggering \$133,555 and a population of 82,054.





## AREA DEMOGRAPHICS

	<u>1 Mile Radius</u>	<u>3 Mile Radius</u>	<u>5 Mile Radius</u>
2024 Estimated Population:	14,025	58,347	114,908
2029 Estimated Population:	13,651	56,833	112,725
2024 Estimated Households:	5,534	23,875	47,319
2029 Projected Households:	5,432	23,431	46,722
2024 Estimated Average Household Income:	\$165,386	\$158,422	\$118,202



Soak+SHINE

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